



EFFECT OF STIMULATING ELEMENTS ON CUSTOMERS TOWARDS AUTOMATED FOOD DELIVERY ORDERING TASTE

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Abstract

Automated food-delivery apps are vital in how people dramatically turn to a restaurant for eating experiences in the contemporary world. The customer has immense an option and knows to order the items of food from a variety of restaurants with a smartphone: which is most popular activities that are making phone calls, texting, checking social media, playing games, and operating apps it uses for sending money, shopping online, paying bills, checking bank accounts, sending e-mail and budget management and follower of internet and reimposed of the smartphone helps to members working family as well as the participation of women in the workforce are accepting the rapid digitalization and encounter the online food delivery services among the consumer across tier I and tier II cities Meanwhile the restaurants have got tactical swap with potential food delivery of automated apps. Online food delivery service enablers were supplying cooked meals and related items ordered through mobile apps, winning a vast considerable market share and customers across the globe. They redefined innovations to stimulate entrepreneurship in India. This research study reveals the effect of elements that encourage Customer's taste to order through automated food delivery apps. The researcher has taken out first-hand research using 150 respondents residing in Madurai city using a non – probability convenience sampling method. The researcher used multiple regression tactics to achieve the objectives of this study. The Researcher has discovered that both stimulating and hindering elements combined with automated food delivery apps influence customer ordering choices, but the back discovery brings to bear harmful aspects.

Keywords: Automated Food–Delivery Apps, Stimulators, Hinders, Ordering Taste, Multiple Regression

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1. Preamble

Online goods distributors help individuals handpick and obtain their viable food products. At the steps the door due to uncertainties of covid – 19 triggering to step award browsing the websites or applications, attracting the comprehensive inseparable products making the payment towards different options and the user have updated website about the expected duration of food preparation and only ease, a fast and precise distribution that created huge demand in these service in India and Indian online food contributor market is expected to display 28.9 % during 2022 – 2027. The current market determines growth based on increased access to high-speed internet facilities and boosting smartphone sales. This growth from an enhanced working population and inflating the income level will propel India's online food contributor markets.

Even the players can vigil concentrate in the country's urban regions like Bangalore, Delhi, and Mumbai, indicating the vast markets nowadays. Vendors stimulating tiny facilities to enhance long-term growth moreover, to become higher new style the go food items and models of home contributor offer convenience, ready to eat and low-price delivery options serious the demand for online food delivery services in the research area: some of the leading players like Zomato, Swiggy McDonald's corporation and Domino's pizza, Travlkhana, Box 8, Fresh menu, Eat. .fit, Erasure, Dunzo, Magicpin, and Voosh have proven uncountable delivery services these services that ensure that customers obtain products without out-touched bare hands and safe delivery with enough social distance. Google: BCG report reveals that urban Indian working hours and time of traveling increase woman's participation escalating the demand for food supply at the doorstep. The efforts of digital apps in the market to give users delivery very quickly; hence customers are using the apps and updated products through technological leverages and obtain moderate marketing attention in the food delivery industry. (Rupinder Katoch & Arpit Sidhu 2021) Any way Automated online delivery service is most well-liked day by day. The online food ordering process in Madurai is that customers order food from various restaurants through a website or app, which helps the restaurant owner receive an online order. As many of the services disclosed, customers follow accounts with themselves to formulate convenient, frequent orders. Meanwhile, customer searches for a good structure restaurant, usually filtered via type of cuisine and choose from possible items, and select delivery or pickup. Customers can be used the mode of payment either by credit card or debit card, net banking, Paytm, or cash, with the restaurant returning a percentage to the online food company,

2. Review of Literature

Ramesh Bagla & Jasmine Khan (2017), in their study on "Customer Expectations and Satisfaction with online food ordering portals reveals that Elements donated in favor of online food ordering were indicated to be a delay of time to make food, accessibility of diversity award and cashback. There is an extent to upgrading user satisfaction levels by recognizing their anticipation more distinctly and enabling more attractive options while ordering food online.

Eun -Yong Lee, Soo – Bum lee & Jennifer Jeon (2017), in their study "Factors influencing the behavior intention to use food delivery apps, the study observes the determination that affects the customer use of food delivery apps. Using a long-extended technology receiving model and inspecting patrons' experience in procuring food delivery through mobile apps in this connection, the system's quality and design properly influenced the easy use, which updated perceived usefulness that affected an attitude towards the use of mobile apps.

Jeffrey J.Cotter US Patent 4,797,818, (1989), in his study on "Food order delivery system, "This paper found that an automatic order delivery system for use in the food service industry contains a central computer that receives procurer food orders and based on a customer identifier, systematically opts the store which is to obtain ready the food and transmits the critical idea to the place.

Lundberg & Walker (1993) said that the reasons for "eating out "are several, and some are complex. The National Restaurant Association (NRA) has sponsored several studies of restaurant consumers and their reactions to various kinds of restaurants. One of the studies reveals the three most important considerations in the decision to eat out were – No one has to clean up. It permits a change of pace. It is considered a treat.

Empirical Gap

Substantial studies investigate the effect of stimulating elements on customer-automated food delivery ordering taste. Many studies have not looked into stimulators and hindering features on customers towards automated food delivery ordering taste in the Indian context. Hence this survey attempts to fill in this missing piece by investigating it.

Purpose of the study

- ✓ To analyze the shared insight of respondents towards impacting elements towards automated food delivery apps ordering taste.

- ✓ To find out the effect of stimulator elements on customers towards automated food delivery apps ordering taste.

Research Design

The present research covered a sample size of 150 respondents residing in Madurai in 2022, and the researcher framed a well-structured questionnaire to attain the research objectives. The first part of the questionnaire covered the demographic profile of the automated food delivery ordering behavior respondents. The second part of the questionnaire includes 15 items measuring vital elements of customer mechanical food delivery ordering taste (based on Bagla & Khan 2017) has been exposed to the Cronbach alpha reliability test. The value is 0.

746, which disclosed the high internal consistency of the scale, and the researcher could manipulate multiple regression techniques used to attain the objectives of the present research. Meanwhile, 178 respondents' data were collected by a researcher under the city of Madurai who adopted non – the probability convenience sampling method out of 150 responses collected and completed this study; the sample respondents covered 77 males and 73 females, and the mean age is 27. Most of them have come under undergraduates with a monthly family income level between Rs. 30000 to Rs. 45000. Rs. 250 to Rs. 500 spent by most respondents using automated food delivery apps to select food items in a month. Many are frequently preferred apps, namely Zomato and Swiggy, around Madurai city.

Analysis and Interpretation

Table 1: Descriptive statistics of impacting elements of automated food delivery apps

S. No	Parts impacting online food delivery apps ordering taste	N	Mean	Std. Deviation
E1	Saving time	150	3.58	1.133
E2	Delivery speed	150	3.77	1.323
E3	No trouble	150	3.67	1.244
E4	Usefulness	150	2.95	1.362
E5	Assuage in ordering	150	3.51	1.151
E6	Acceptance of customer assistance, complaints handling services	150	2.84	1.153
E7	Choices of food restaurant	150	3.33	1.393
E8	Delivery option on cash	150	4.04	1.117
E9	Personnel delivery quality of service	150	2.63	1.215
E10	Discounts, offers, etc.	150	3.72	1.130
E11	Food quality	150	2.93	1.157
E12	Cost of food items	150	3.12	1.138
E13	Customer review	150	2.79	1.126
E14	Issue related payment	150	2.93	1.223
E15	Charges	150	3.35	1.286

From table 1, it might be noticed that E5, E6, E8, E11,& E14 disclose disappointing elements of automated food delivery apps, and the remaining are point out stimulators. It might be noted that the DOC option, followed by Delivery speed and discount offers offered by the food delivery apps, are rapidly stimulating elements for ordering taste

among the respondents as the means scores are collectively bigger It's imperative to note that Personnel delivery quality of service and Customer review discover to stand challenges to the automated food delivery quality as mean scores were low.

Table 2 Model Summary

Model	R	R Square	Adjusted R Square	Standard error of Estimate	Durbin - Watson
1	0.831	0.706	0.704	4.682	2.042

Table 3 Anova

Model	Sum of Squares	df	Mean Square	F	Sig.
Regression	6796.435	2	3398.235		
Residual	2806.075	147	19.087	177.012	0.000
Total	9602.510	149			

Predictors: (constant) stimulators, hinders

Table 4 Effect of stimulators and hinders on customers automated food delivery apps ordering taste

Model	Unstandardized coefficients		Standardized coefficients	t	Sig.	Collinearity statistics	
	B	Std.error	Beta			Tolerance	VIF
(constant)	11.323	1.970		5.713	.000		
Stimulators	1.343	.062	.841	18.823	.000	.975	1.026
Hinders	-.321	.070	-.177	-4.137	.000	.975	1.026

Endogenous variable: Automated food delivery apps ordering taste

Table 2 – 4 shows that the model comes under the goodness of fit from multiple regression analysis. The linear combination of stimulators and hinders scores were significantly related to automated food delivery apps ordering taste, $F(2,147) = 177.012$, $P < 0.001$. The multiple correlation coefficient is 0.83, noting that approximately 71 % of the variance of the respondent's automated food delivery app ordering taste can be associated with the linear combination of stimulators and hinders scores. Here there is no autocorrelation of error terms as Durbin – Watson $d = 2.042$, which is within the acceptable range (1.5 – 2.5), and the problems of multicollinearity of Exogenous variables is not there as the value of Tolerance and variance inflation factor (VIF) is within the controllable limits (less than four and more than .04) from the all of them could be said that stimulator and hinders elements are significantly impact an automated food delivery apps ordering a taste of the respondents. The former positively impact respondents' preference for collecting food online, whereas the latter has brought a negative impact. The results of the present study go well with earlier outcomes (Kappor & Vij, 2018)

3. Result

The present research study looks into the effect of stimulator elements on customer-automated food delivery apps ordering taste in the city of Madurai. The outcomes suggest an effect of exciting and disappointing features on automated food delivery apps towards demanding tastes, while the negative impact could be noted. Time comprises urban lifestyle and a rapidly growing working population,

particularly women, who are more responsible for dramatic changes involving an automated food delivery model. Players that are Zomato and swiggy smart, enough to discover the potential of the Indian market, can win over the contribution in the online food service.

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